

# Empower your Non-Profit Mission

## Providing Salesforce Solution for Non- Profit

### OBJECTIVE

To provide the client with a customized salesforce solution that help to manage their Non - Profit with information of children under care from multiple care centers, their allocations, volunteers information, Contact Management, to manage donations received and reports.

### CHALLENGES

- Managing data and Duplications with Sheets on Data Entered at multiple locations
- Finding Volunteers Availability and finding Volunteer based on Availability and Skill
- Managing the Child Information and Admission Care information.
- More manual work on updating the Child information and Admission/Discharge Entry and availability of Allocations.
- Managing large number of data from Multiple locations in a streamlined application.

### APPROACH

- Implemented Sales cloud for Non-Profit to handle the Organization Activities and Donation Management
- Implemented Custom Built Volunteer Application to meet the Unique requirements of the client
- Implemented Custom Lightning Components and Custom UI Pages for better Experience and to meet the Complex Process Automations.
- Integration with Postal Data API for Real time Address Validation based on Postal Zip Code
- Salesforce Sites for Volunteer Registration and Sign up form
- Data migration to import data from other tools and Excel.

### BUSINESS BENEFITS

- Volunteer Management and Registration of Volunteer is made efficient and Tracking of Volunteer Activity is automated by the System
- Duplicate Management of the Contacts, Childs, Volunteers were handled effectively, and Donation Tracking was captured by the System.
- Automation on Availability of Centers with free Bed spaces and Occupied Bed spaces.
- Child information Management Application provided a whole new way of capturing the Child's information with Details on Health, Child Diagnostic History and Admission/ Discharge Information.

### INDUSTRY

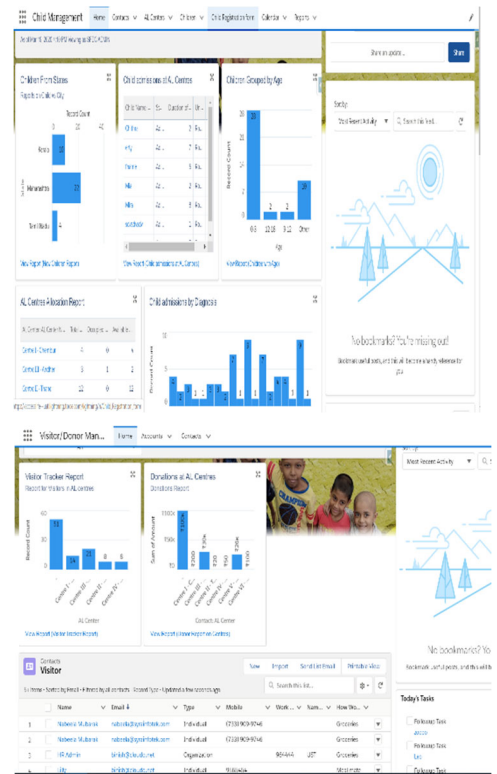
Non-Profit Organization

### CUSTOMER PROFILE

India -based Nonprofit, having 12+ years of experience of Supporting Kids Struggling with Cancer

### TECHNOLOGY AND TOOLS

- Sales Cloud with NPSP
- API Integration
- Custom Lightning Components
- Salesforce1 Mobile App
- Lightning Platform



### About CloudQ

CloudQ provides unparalleled guidance on Strategic Planning, Implementation and Maintenance of software Business Solutions for our clients in a cost-effective way.



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