

Checklist for Hiring a Salesforce Managed Services Provider

provided by CloudQ



Company name:

Contact person:

Work Experience:

How many years of experience does the company have?

How long has the company been a partner with Salesforce?

What level is the partnership?

Effective Communication:

How quickly did the company respond to your request(s)?

Did the company request a call to gather information? YES NO

What features will be implemented, and how was this company's response time to my inquiry?

Salesforce Certifications:

What Salesforce certifications does the company have?

How many?

Cost:

Was the company more or less expensive than others? MORE LESS

What was the quoted price?

What did that price include?

Reviews and Testimonials:

How many reviews does the company have on Salesforce?

How many of those reviews were above 3 stars?

How many were under 3 stars?

Security and Privacy Policies:

Does the company have both of these things? YES NO

Are they in accordance with Salesforce's security and privacy policies? YES NO

Overall Feeling:

How this company made me feel: